



8080 Old York Road Elkins Park, PA 19027 215-782-1950

Mr. Stephen Klein  
President  
SLIP SAVERS  
530 Stahr Road  
Elkins Park, PA 19027

Dear Stephen:

It's always nice to do business with people you know. You and your family have been one of our most loyal patrons for so many years, and we do appreciate that. When you asked me about our floors getting slippery when wet, I had no idea about your business. As any restaurateur knows, YES, slips and falls are a big concern in our industry. We go to extremes to protect our customers and our staff. Beyond the standard procedures, such as our staff wearing non-slip shoes, and putting down mats and warning signs for our customers, I never really knew what else could be done. When you demonstrated the Slip Savers' non-slip process, I was WOWED! Once I showed my family and staff members, I was convinced that this was a worthwhile expense. So far, the difference is amazing. And, I do appreciate your constant checking of the floors every time you join us for lunch or dinner.

I am a believer in Slip Savers and suggest that every restaurant consider this as part of their maintenance and safety programs.

Thank you!

A handwritten signature in black ink that reads "Tony Duva".

Tony Duva