

February 24, 2014

Mr. Jonathan S. Klein

Director, Business Development

SLIP SAVERS

530 Stahr Road

Elkins Park, PA 19027

Dear Jon:

When you first told me about what your company does, I thought to myself, "Is this guy for real?"

WOW...I am now a believer!

Having been in a family-owned restaurant business for years, I thought I had heard of everything. Being concerned about slippery floors is a never-ending worry, and up until now, we have been lucky. But, when you explained your process, I thought it was at least worth considering. Ironically, the day after you saw me, I almost fell on my own floor. That convinced me to let you move forward.

As promised, you did the work after we closed so we had no down time. Had I not been there to watch your people work, other than my floors looking cleaner, I would have never have known you were there. In fact, I actually had to spill some water on the floor to convince some of my people what you did.

It's amazing! There is so much traction now that I think we're all feeling safer. I know that most restaurants have the same slippery floor issues and I am open to tell any of your prospective clients how great of an investment this is. Or better yet, bring them out to see it in person.

Thanks for a job well done!

Sincerely,

Andrew Wallace

